



HAYAT KAUSAR

House no. 342

Jhajjhar 2nd

Biswan Sitapur - 261201

Mobile: 9415520073, 9621666790

Email: hkausar2009@gmail.com



17 Years of Experience in Team Management

Current Location: Lucknow

Summary of Skills And Experience

- Attended IEDP training.
- Experience in export.
- Core experience involves handling a team of more than 100.
- Deep experience and knowledge of handling fertilizer and plantation selling team.
- Acquired skills to work under pressure to complete task on given time.



Work Experience

- 2001 - One year experience with Ayur Pharma at Sitapur Head Quarter.
- 2002 - Astra IDL.
- 2003 - 2007 - Sivashaki Bio Plantec Limited as SR to ABM.
- 2008 - 2012 - Navabarat Fertilizer Limited as Team Manager to Recruitment Officer (HR).
- 2012 - 2017 - Business Development Manager to Director (Partner) Harit Kranti Agrimart Pvt. Ltd.



Job Profile:

- Man Management.
- Business development and / by execution of strategy.
- Managing dealers.



- Handling salesmen.
- Institutional business management.
- Organization of CME and RTM across the market.
- Training of sales men for product handling.
- New products launch activity.
- Organizing camps.

Objective:

To grow with organization by contributing in the growth of organization.

Education Qualification

B.Sc. 2000, From Lucknow University, Lucknow

- ZOOLOGY
- BOTANY
- CHEMISTRY

Computer Proficiency

- Proficiency in Basic, MS Office.

Hobbies

- Music
- Chess and
- Traveling

Personal Information

Father's Name : Mr. Sirajuddin Kausar
 Mother's Name : Mrs. Nurunnisha
 D.O.B. : May 12, 1981
 Gender : Male
 Marital Status : Married
 Language Known : English, Hindi, Urdu



Date:

Place: Lucknow

Hayat Kausar